

Becoming a Pario Novo supplier

- 1) Submit a completed Request for Information with client references
(available at www.parionovo.com/pn-forms.htm after May 15)



- 2) Receive a formal Request for Proposal and Continuing Services Agreement

- 3) Provide requested contract details and proof of Certificate of Insurance with your proposal



- 4) File the executed copy of the agreement and agreement number

www.parionovo.com

Working with **Pario Novo**

for Service Providers



PN prepares
Work Orders per
Agreement
(incl. problem description,
address, check-in
instruction, etc)



PN issues
Work Orders
to Service
Providers (SP)
(via fax / email)



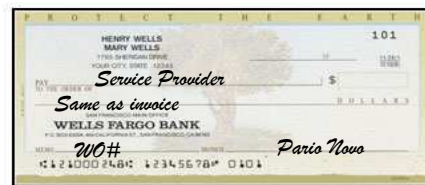
SP dispatches to
the property
(via fax / email)



SP provides
quote to
PN and obtains
approval



SP repairs and
checks out



PN verification
and contractor
payment

www.parionovo.com

Our Service Offer



Planning

- Investment Strategy
- Market data
- Financial Analysis



Transactions

- Site Analysis
- Property Marketing
- Buyer/Seller Rep
- Real Estate Agents



Execution

- Tenant Qualification
- Tenant Relations
- Rent Collection
- Reporting
- Maintenance

Overview

Real estate investor support is our business. Our unique skill set allows us to serve a wide range of customers including apartment owners, office owners, shop owners, home buyers, and a wide range of investors. We provide smaller investors with the same quality analysis that we have provided large corporations. We are located in Houston's inner loop and central to the majority of investor duplexes, triplexes, and quads.

Analyzing investments, transacting deals, and managing property is our niche. Our largest competitors tend to focus on national and global corporations. Other competitors focus on relocation, insurance, and first-time home buyer programs. We cater to and provide essential services for small to medium sized investors.

Our Credentials

- Our staff of seasoned professionals have backgrounds in finance, brokerage, commercial property management, appraisals, loan officer training, construction procurement, maintenance, and much more.
- Financial analysis performed for investors ranging from individuals to Fortune top 10 corporations
- Staff includes former investors, CCIM Designees, Master of Finance, mortgage professionals, and project managers.
- Network of attorneys, accountants, background investigation agencies, and contractors



Investor Advantages

- Valuable analysis and research included with sales commission
- Preventative maintenance (protect property value)
- Purchasing leverage and high-graded contractor base
- Asset Manager (Managing Broker) central point of contact
- Preferred sales commission for investors

Our Guarantee

- Buyer Representation Agreements, Listing Agreements, and Management Agreements may be canceled at any time.

Getting started

- Call us. Let's review your investment goals and strategy one-on-one.
- Ask us for a proposal to manage your existing property.
- Call 713-828-3502 or visit www.parionovo.com

Service Provider Info

- Each Service Provider determines the quality of our brand and reflects on the other Service Providers we use. We seek quality work, prompt response, safe performance, and professional service at competitive rates.
- We project that we will manage 200 ksf of residential rental property and Class B & C commercial space by March 2011.
- In addition, we also offer management services to customers involved in primary residence transactions.
- We invite you to write brief tips or suggestions regarding changes in your field or business that impact investors and property owners. We post them to our site, credit you as the author, and help you advertise.
- For more information about our management team, go to www.parionovo.com (see About Us link)
- Apply online at www.parionovo.com (see Forms and Applications link) or send an email to ask@parionovo.com.

Real Estate Agent Info

- Managing broker has trained real estate brokers and mortgage brokers for years. He is experienced in short sales and REOs.
- Stop competing with your broker. Brokers support agent transactions and delegate leads based on client needs.
- We offer free faxes, internet, e-copies, conference / meeting rooms
- Desks are available for a fee. However, we also offer non-designated hoteling space at no cost.
- Investment analysis support in-house for your transactions.
- Learn and work in a team-based environment.
- Up to 90% sales commission available for experienced agents and broker associates.

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